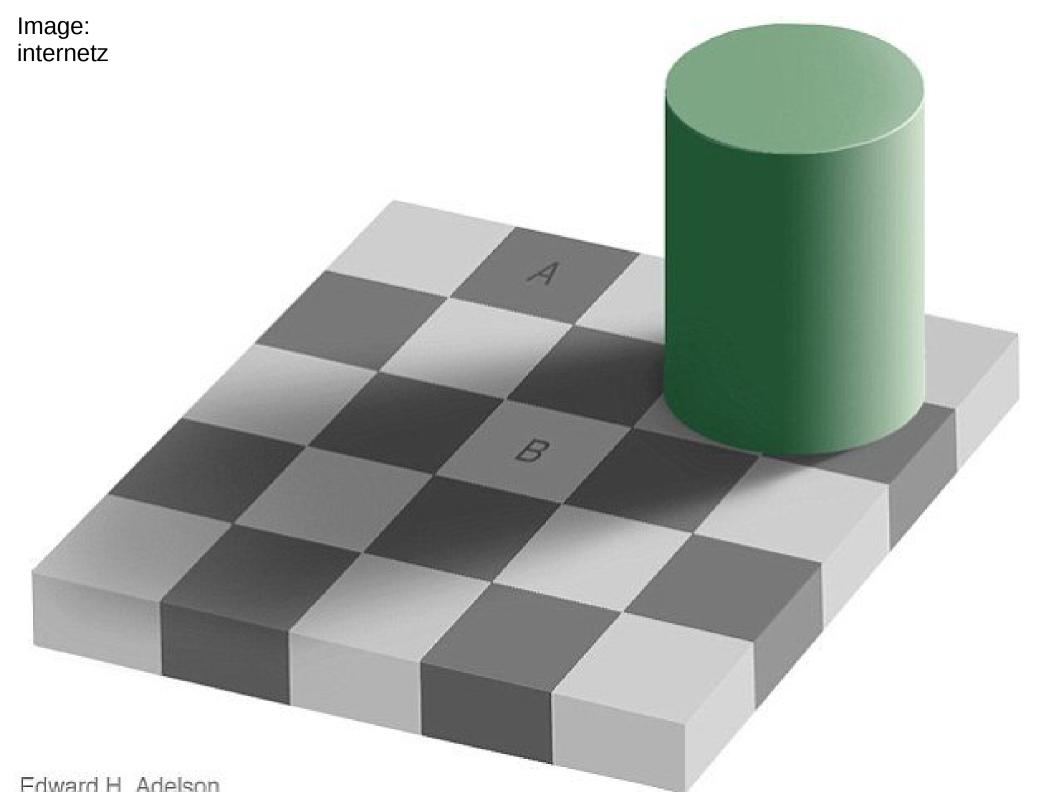
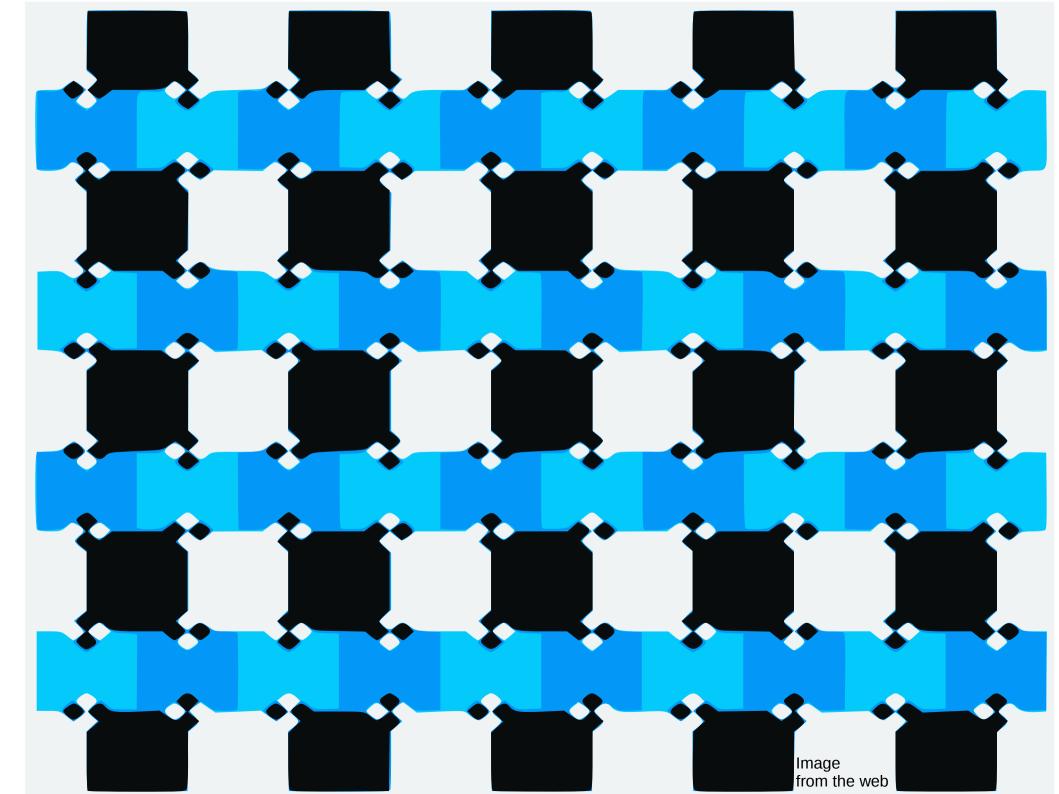
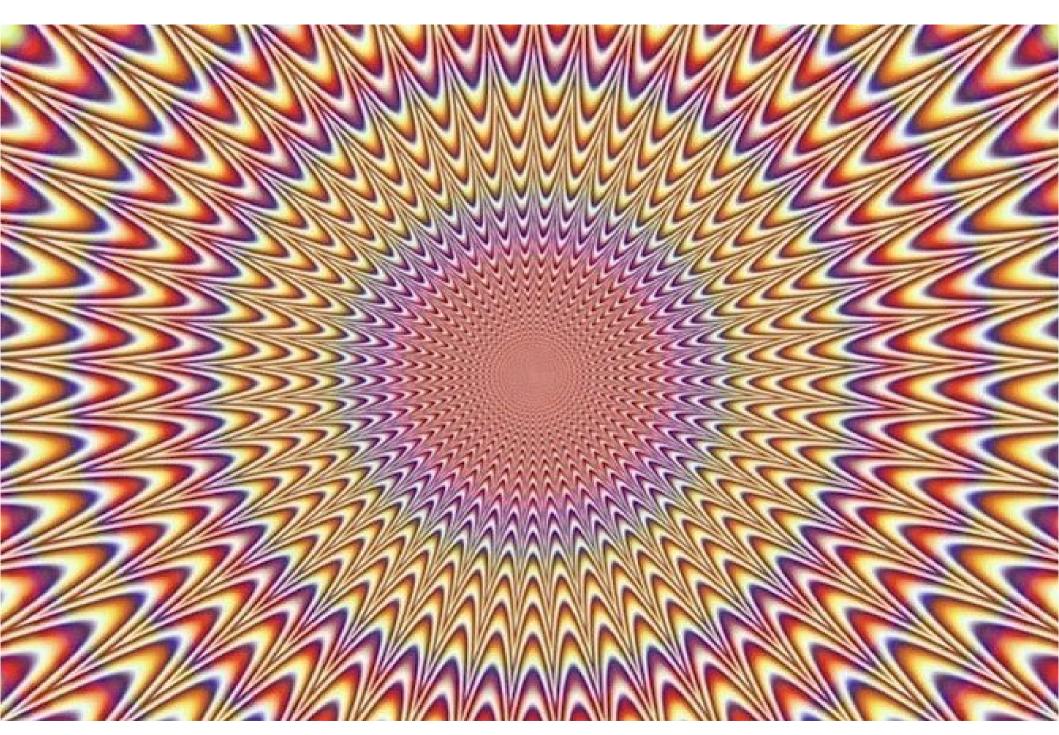


Copyright by the monkey in the pic

disclaimer: if you find the content of this presentation unpleasant or insulting, please realize that you have a beef with reality, not me. Don't shoot the messenger.



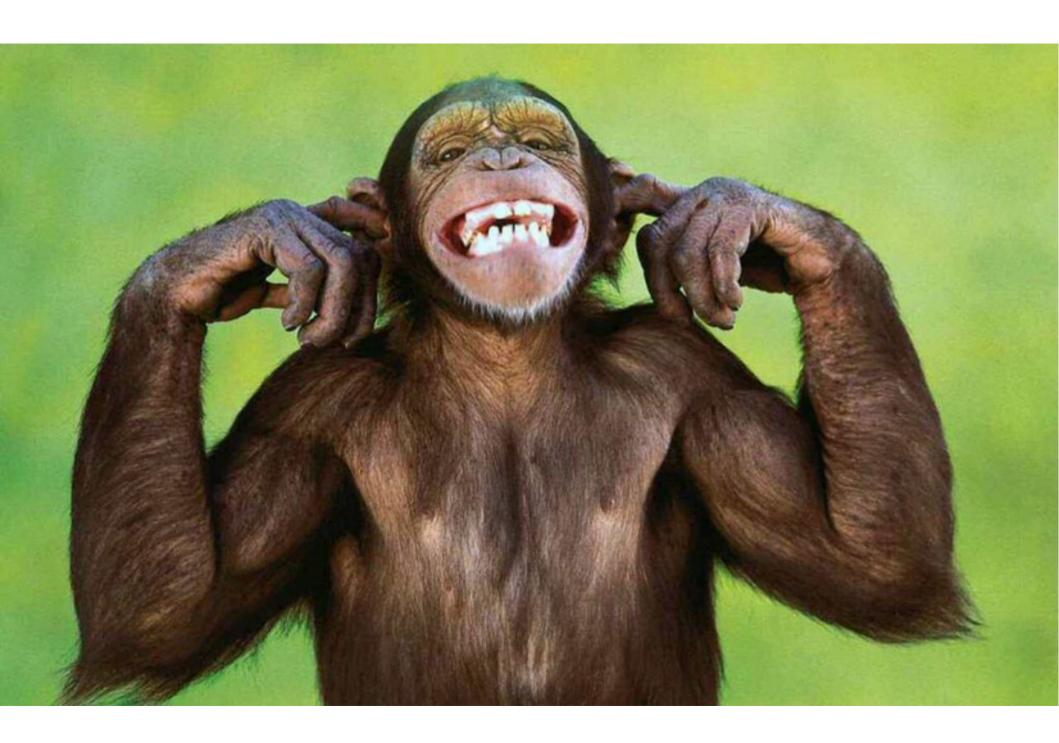


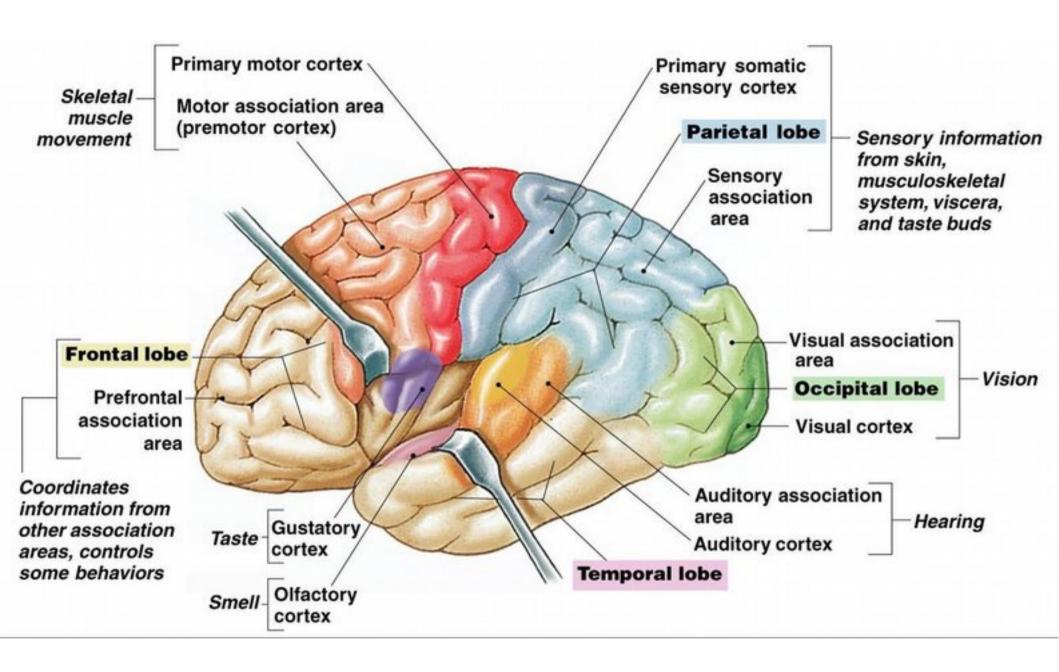


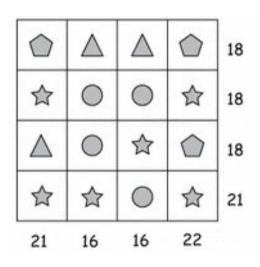
Img also from tha internetz

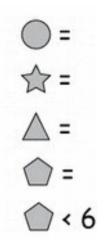


Dirty, lying brain!

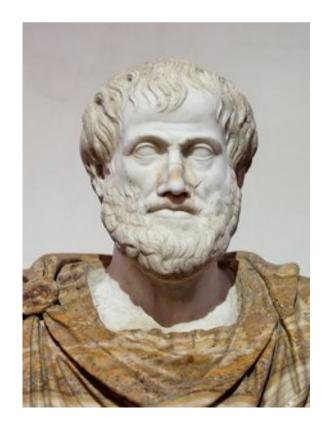














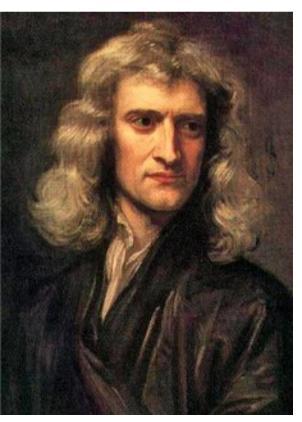


Image: Metmuseum.org





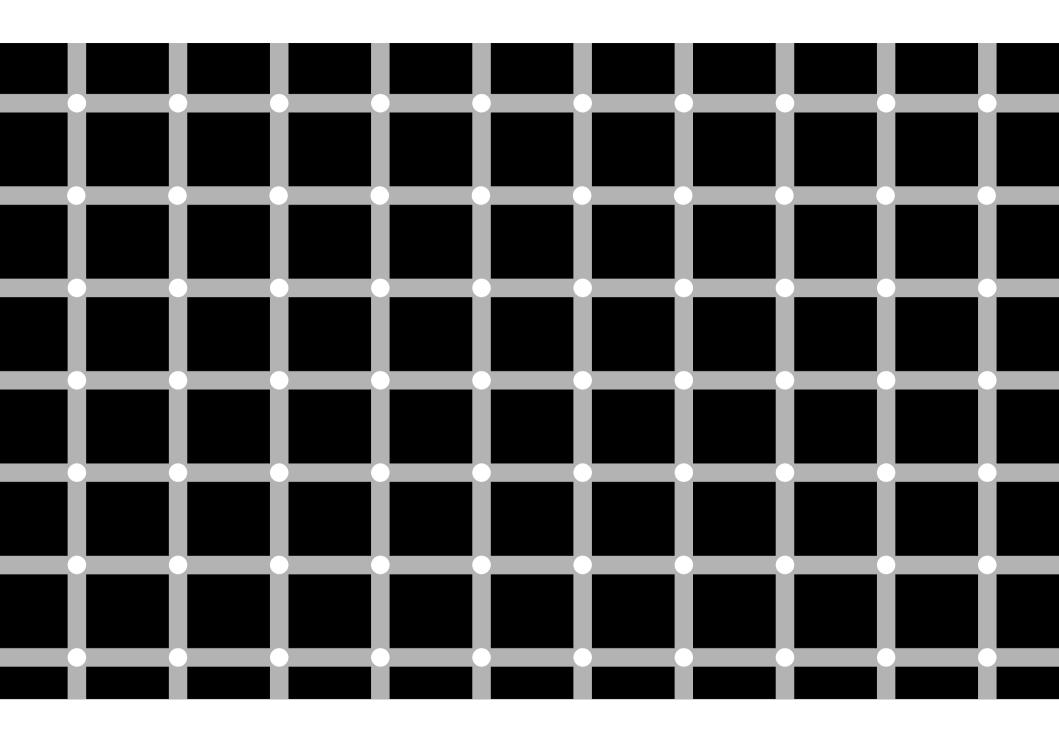
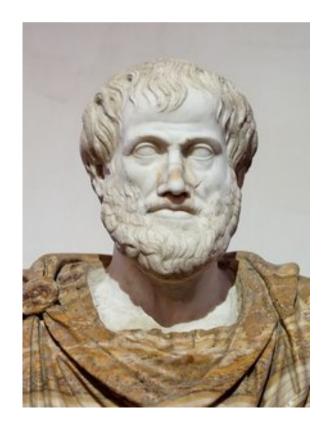


Image: internetz

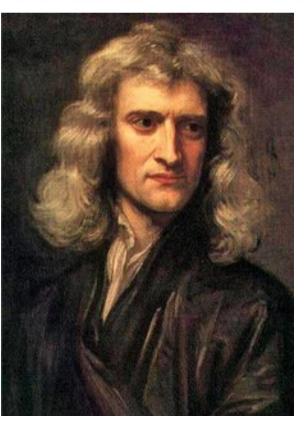
#### Images: wikipedia

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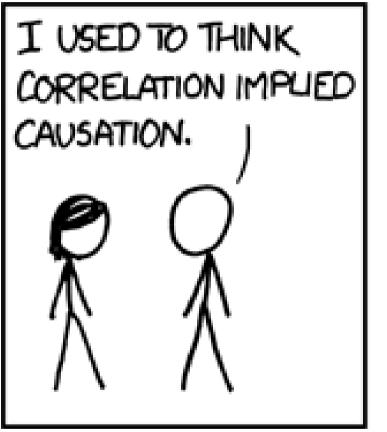


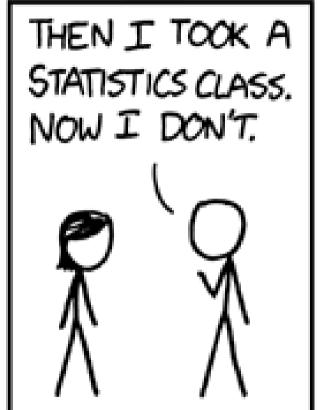


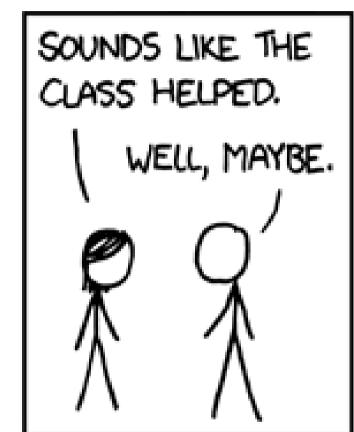
#### **Cognitive Bias**

"tendencies to think in certain ways that can lead to systematic deviations from a standard of rationality or good judgment"

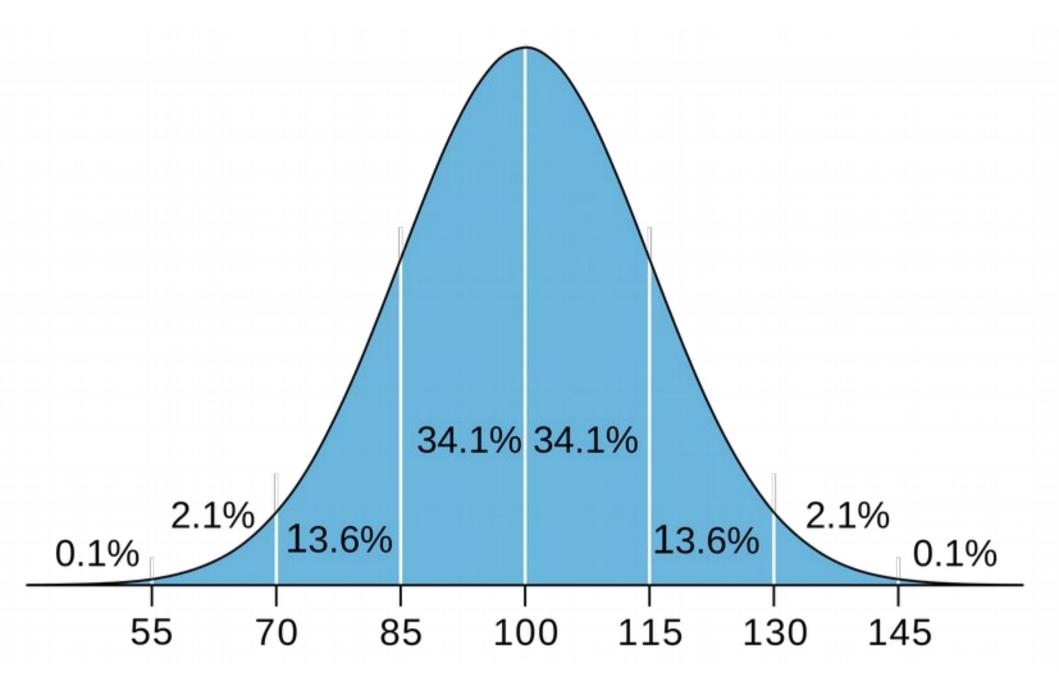












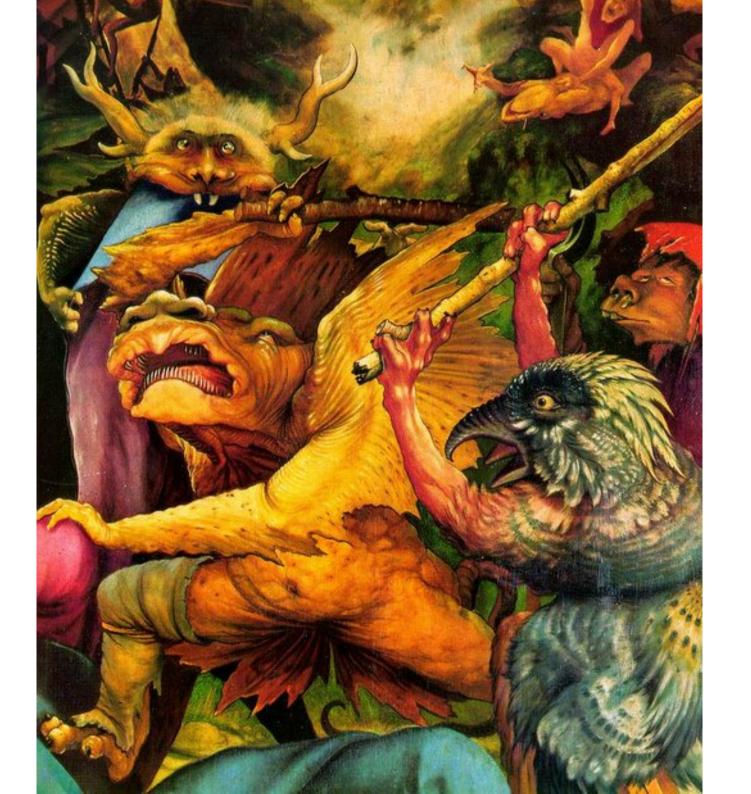
Ambiguity effect	Distinction Line	Duration neglect
Anchoring or focalism	Distinction bias	Empathy gap
Attentional bias	Dunning-Kruger effect	Endowment effect
Automation bias	Duration neglect	Essentialism
Availability heuristic	Empathy gap	Exaggerated expectation
Availability cascade	Endowment effect	Experimenter's or expectation
Backfire effect	Essentialism	Focusing effect
Bandwagon effect	Exaggerated expectation	Forer effect or Barnum effect
Base rate fallacy or Base rate neglect	Experimenter's or expectation bias	Framing effect
Belief bias	Focusing effect	Frequency illusion
Bias blind spot	Forer effect or Barnum effect	Functional fixedness
Cheerleader effect	Framing effect	Gambler's fallacy
Choice-supportive bias	Frequency illusion	Hard–easy effect
Clustering illusion	Functional fixedness	Hindsight bias
Confirmation bias	Gambler's fallacy	Hot-hand fallacy
Congruence bias	Hard–easy effect	Hyperbolic discounting
Conjunction fallacy	Hindsight bias	Identifiable victim effect
Regressive bias	Hot-hand fallacy	IKEA effect
Conservatism (Bayesian)	Hyperbolic discounting	Illusion of control
Contrast effect	Identifiable victim effect	Illusion of validity
	IKEA effect	Illusory correlation
Curse of knowledge	Illusion of control	Impact bias
Decoy effect	Illusion of validity	Information bias
Denomination effect	Illusory correlation	Insensitivity to sample size
Disposition Effect	Impact bias	Irrational escalation
Distinction bias	Information bias	Less-is-better effect
Dunning-Kruger effect	Insensitivity to sample size	Loss aversion
Duration neglect	Irrational escalation	Risk compensation / Peltzmai
Empathy gap	Less-is-better effect	Selective perception
Endowment effect	Loss aversion	Semmelweis reflex
Essentialism	Risk compensation / Peltzman effect	
Exaggerated expectation	Selective perception	Social desirebility bias
Experimenter's or expectation bias	Semmelweis reflex	Social desirability bias
Focusing effect	Social comparison bias	Status quo bias
Forer effect or Barnum effect	Social desirability bias	Stereotyping
Framing effect	Status quo bias	Subadditivity effect
Frequency illusion	Stereotyping	Subjective validation
Functional fixedness	Subadditivity effect	Survivorship bias
Gambler's fallacy	Subjective validation	Time-saving bias
Hard–easy effect	Survivorship bias	Unit bias
Hindsight bias	Time-saving bias	Well travelled road effect
Hot-hand fallacy	Unit bias	Zero-risk bias
Hyperbolic discounting	Well travelled road effect	Zero-sum heuristic
Identifiable victim effect	Zero-risk bias	Actor–observer bias
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We are NOT good at logic



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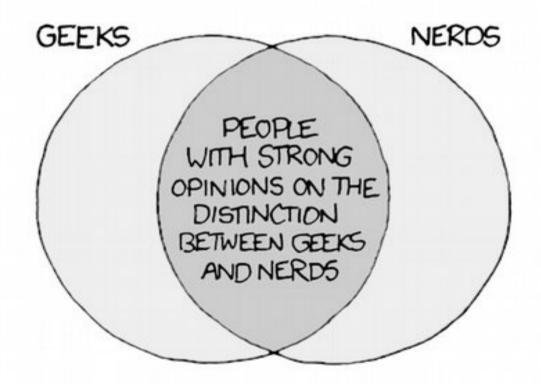


Now what?

# Some you can compensate for. Others you can't.

#### Social Skills for Geeks

programming 2.5 pound of mushy gray matter in a dozen slides



Jos Poortvliet Community Manager ownCloud

#### Social Skills for Geeks

#### Agenda:

- Initiation protocol
- Ping
- Negotiation

## Initiation protocol 1

- Layer 1 PHY
  - Cleanup
  - Set variables
- SMTP with redundancy
  - Initial handshake & opening request

## Initiation protocol 1a

- Handling locale differences
  - Worse
  - Than
  - ÅßÇÏ & ÜTF8
- Robustness principle

"Be conservative in what you send, be liberal in what you accept"

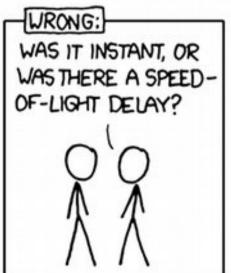
#### **Initiation Protocol 2**

- Increasing page rank
  - Weather telemetry, GPS, history
  - No caching required
- Data transfer

SYMPATHY TIPS FOR PHYSICISTS



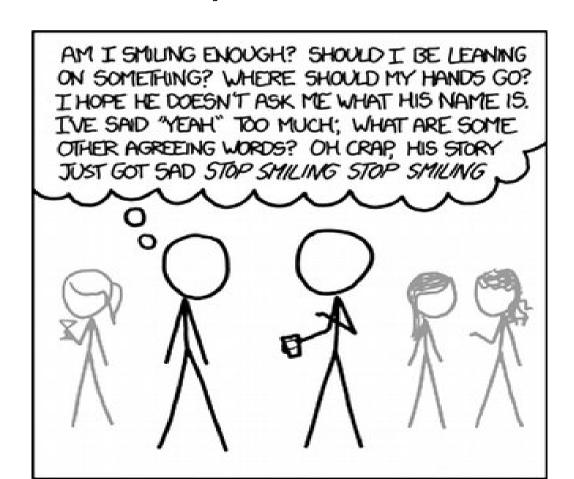






## Initiation protocol 3

- Initialization issues
- Connection drops



# Ping 1

- Data storage
- 3 elements:
  - Timing
  - Markup
  - Speed
- Timing
  - Quick
  - Private
  - Only if improvement is possible

## Ping 2

#### Markup

- Code first
- Testing results
- Comments!
- Specifics

#### Ping 3

- Speed
  - Opening bits & bytes
  - Follow protocol
  - Proper payload
  - Observer response
  - No flooding



I'VE DISCOVERED A WAY TO GET COMPUTER SCIENTISTS TO LISTEN TO ANY BORING STORY.

### Negotiation 1

- #FFA500
- Maintenance

#### OCTOBER 7TH 2013

TO: THE FREEMASONS, THE ILLUMINATI, SCIENTOLOGY, FEMA, THE NEW WORLD ORDER, THE FEDERAL RESERVE, CITIGROUP, HALLIBURTON, GOOGLE, THE VATICAN, BILDERBURG, WALMART, THE ROTHSCHILDS, THE KNIGHTS TEMPLAR, HAARP, THE UN, SKULL & BONES, BOHEMIAN GROVE, THE KOCH BROTHERS, GEORGE SOROS, THE TRILATERAL COMMISSION, THE KNIGHTS OF MALTA, THE CFR, EXXON MOBIL, THE ZIONISTS, THE VRIL SOCIETY, THE LIZARD PEOPLE, AND EVERYONE ELSE WHO SECRETLY CONTROLS THE US GOVERNMENT

CAN YOU PLEASE GET YOUR SHIT TOGETHER? THIS IS EMBARRASSING.

> SINCERELY, A CONCERNED CITIZEN

#### Negotiation 2

- Proper diff
- Merge requests

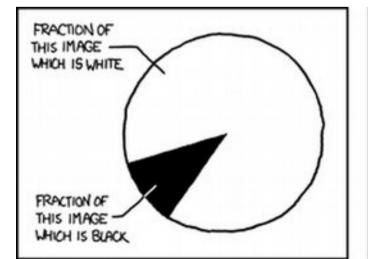
## Negotiation 3

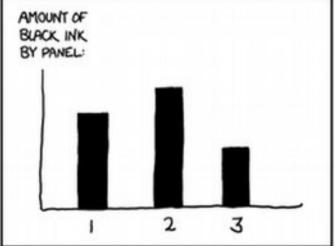
"speaking is silver, silence is golden"

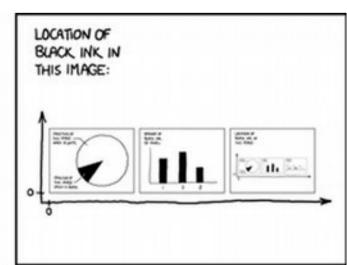
Polls & direct questions

"the amount of noise generated by a change is inversely proportional to its complexity"

Process, Preparation & Isolation







### Questions?











